

*The Journey from
Success to . . .*

Significance

Source: John C. Maxwell

Check your Motives

*You can't make the Journey from Success to **Significance** unless you have checked your motives and made sure they're pure. If you're only out to improve yourself and your situation, then you're still on the success track. Having the right motives makes it possible to change tracks. The right motives...*

- 1. Keep you from manipulating people*
- 2. Strengthen you during adversity*
- 3. Give you credibility with others*
- 4. Allow you to serve others*
- 5. Open yourself up to the favour of God*

Significance Defined

Life does not consist of years lived, but of its usefulness.

Your focus must be beyond yourself.

*If you are giving, loving, serving, helping, encouraging,
and adding value to others, you are living a
useful life. That is **Significance!***

***SUCCESS** is when I add value
to myself... **Significance** is
when I add value to others.*

How do you measure Significance?

Significance is much more difficult to measure than success!

How do you judge the impact of a person's life? Do you base it on the quality of one life touched or on the quantity of lives influenced?

And at what time do you try to make the measurement? By the time the person is 40, 65 or 90? Does history make the judgement -

at 10, 100 or 1000 years after a person has gone. Or will we know the answer only in heaven? No individual can measure his or her

impact. So what is one to do? Do something every day to make yourself better able to give. Whatever talents, skills and resources

you have, improve them to the point that people benefit from the overflow of your life. Then keep giving. And let God worry about

keeping score.

Random acts of Kindness everyday!

The Course for Significant Growth

The mere desire to grow and reach your potential isn't enough to empower you to make a significant contribution in the world.

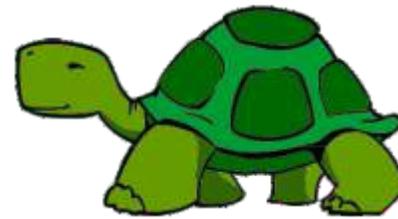
You need more:

- 1. ATTITUDE** - Knowing how you feel
- 2. PRIORITIES** - Knowing how to choose
- 3. VISION** - Knowing how you see
- 4. DIRECTION** - Knowing how to begin
- 5. CREATIVITY** - Knowing how to think
- 6. RESPONSIBILITY** - Knowing how to finish

Stretch to Significance

If you want to stretch from success to **significance**, then you will have to stretch yourself. No one ever achieved anything significant without becoming better as an individual. It's the only way one can become equal to the great challenges in life. Stretching doesn't come naturally.

You need to work at this. Know this:



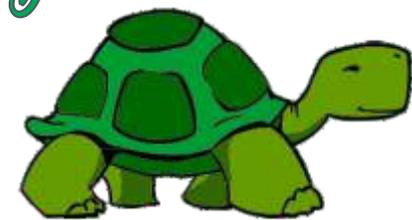
The turtle only makes progress when he sticks his neck out!

1. Most people avoid stretching

2. Most people want to be motivated before stretching

3. Most people feel vulnerable when they stretch

4. Most people need affirmation to keep stretching



5. Most people didn't realise that the needs to stretch never ends

6. Most people look back at stretching experiences as their finest hours

7. The few who stretch all their lives inspire future generations

Get out of your comfort zone

People cannot do something of **Significance** and stay in their comfort zones at the same time. To do something great, you must take risks. There are so many reasons people cruise along in their comfort zones instead of trying to fight their way into the end zone. There are ten:

1. Lack of Hunger

2. Unwillingness to Sacrifice

3. Lack of confidence

4. Struggling with personal Issues

5. Too much time spent on Trivia

6. Lack of Creativity

7. Living off Yesterday

8. Lack of Focus

9. Past Failures

10. Physical, Emotional,
or Spiritual Exhaustion

Give beyond yourself

I've yet to meet a person who moved from success to **significance** who didn't have the right attitude toward money... If you love money or possessions more than you love people, then you will have a hard time achieving **significance**.

Here are five observations about money that describe the philosophy

I've adopted toward it:

1. The best decisions are based on potential, not dollars
2. Instead of trying to make dollars from people, it's better to try to add value to people
3. Money flows to where needs are being met
4. The only real value of money is that it gives options
5. The test of good stewardship is what you do with the money you've already received

Going from Ordinary to Extra-Ordinary

How many average people ever achieve something of **Significance**?

Perhaps there's a better way to ask that question: Can anyone whose highest aspiration is merely average do something extraordinary?

I believe the answer is no. Ordinary people can do extraordinary things - only if they are willing to give something extra.

To make a **significant** impact, you need:

1. A little extra **effort**
2. A little extra **time**
3. A little extra **help**
4. A little extra **realism**
5. A little extra **change**
6. A little extra **thinking**
7. A little extra **planning**

Gather beyond yourself

“PEOPLE NEED A VISION, BUT A VISION NEEDS PEOPLE TOO. YOU CAN HAVE A VISION TO DO SOMETHING SIGNIFICANT, BUT IF NOBODY BUYS INTO IT, YOU DON'T HAVE ANYTHING”

To do great things, you need to create an environment for your team where change is encouraged. That way your people will always find the best solutions for the challenge they face. How do you create a climate for change? You need four elements:

- 1. Trust - The more people trust their leader, the more they will change*
- 2. Success - the more successful the organization becomes, the more they will change*
- 3. Confidence - the more confidence that the leader exhibits, the more they will change*
- 4. Openness - the more open the leader is about failures, the more they will change*

Building a Significant Team

Five questions to building a Significant team:

1. Calling - What is our focus?

2. Chemistry - Who are the right people?

3. Culture - How do we develop leaders?

4. Challenge - Where are we headed?

5. Calendar - When do we start?

Leading a Significant Team

The Principles of Servant Leadership:

- 1. You must humble yourself in order to build a team. Humility allows you to see the need for others. Pride insists on working alone.*
- 2. You cannot seek a position and have them succeed. Following God keeps you on a mission and out of competition with others.*
- 3. You must be willing to give up the personal right to be served and find greatness in service to the mission and the other team members.*
- 4. You must trust that God is in control of your life in order to risk service to those on the team.*
- 5. You must take up the towel of service to meet the needs to the group.*
- 6. You must share both responsibility and authority with team members in order to meet the greater need to the team's goal.*
- 7. You must multiply your leadership by empowering other members of the team to lead.*

The shape of Significance

A life of *Significance* does not look the same for every person.

Each is as individual as the person who lives it.

They come in many shapes and sizes. However, there are some things that all people who achieve *Significance* have in common:

They strive for excellence

They do the small things well

They care about others

They constantly improve themselves

They give it their all

Last thoughts on Significance

As you pursue *significance* for your life,

keep these thoughts in mind.

1. The journey to *Significance* takes time.
2. Success is usually the stepping stone to *Significance*.
3. Pursuing *Significance* will take you out of your comfort zone.
4. Once you taste *Significance*, success will never satisfy you again.